

HIGHLIGHTS OF THE DAY

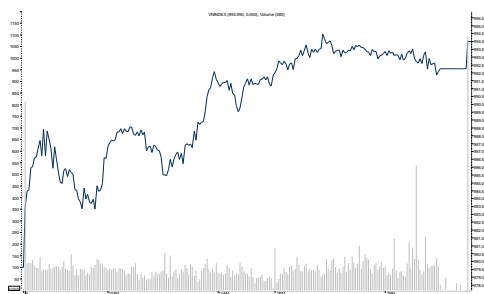
Market summary

	VNIINDEX	HNXINDEX
Close	993.99	108.53
Change (%)	1.47%	1.18%
Volume (mn)	235.64	54.24
Value (VNDbn)	5036.00	696.00
Gainers	230	102
Losers	94	51
Unchanged	57	225

The market had a gaining session with liquidity surging to a new peak in 2019 in terms of trading volume. Foreign investors continued to net sell, and the market breadth was positive.

On the HSX, stocks of VIC (+ 2%) VHM (+2.4%) VRE (+1%) continued to lead the market by simultaneously skyrocketing, along with the support of large-cap stocks VNM (+1.1%) BVH (+3%) GAS (+3%) HPG (+3.2%) PLX (+3.1%) VCB (+1%) CTG (+1.9%) TCB (+1.5%)... Losing stocks had insignificant fluctuation amplitude, except for YEG plunging at maximum band. VN30 basket had 23 gainers and 02 losers. HNX saw similar moves with the number of advancers dominated completely.

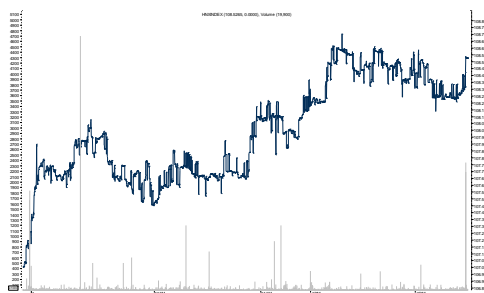
VNIINDEX Intraday



Most of market-sensitive stocks such as banking, securities, real estate - construction, petroleum, and textile... all attracted the cash flow strongly. In which, the petroleum sector had many outstanding gainers which even rose at the maximum amplitude like PVB, PXS...

On the Derivative stock market, 04 futures followed the general trend of the market. The gap with VN30 Index was narrowed to (-1.52) – (-6.82) points. Liquidity declined to the average level of 2019.

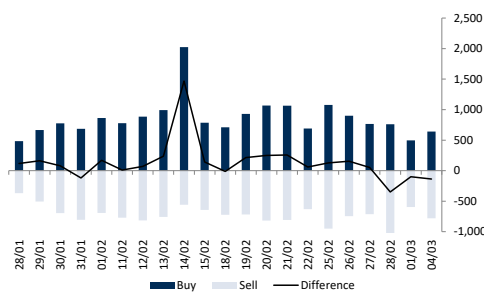
HNXINDEX Intraday



**Liquidity in the banking system stayed stable** in the trading week from February 25 to March 3, with interbank overnight interest rates dipping, and SBV withdrawing VND from the system. Specifically, by the end of March 1 trading session, the overnight term, 1-week term, and 2-week term rates closed at 3.75% (-0.117% wow); 3.9% (+0.1%); and 4.0% (+0.1%) respectively. Most of transactions concentrated on short terms and overnight term, accounting for 60% of the total trading volume.

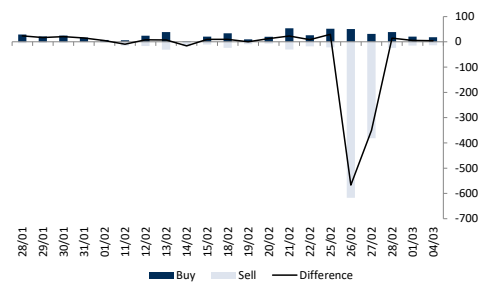
In open market operations, SBV continued to withdraw VND9.710 tn in Reverse Repos, which was the third consecutive withdrawal week. SBV offered a bid of VND27 tn in this channel for 7-day term and an interest rate 4.75%. The bid-winning volume in the Reverse Repos hit VND18.9 tn, while there was VND28.7 tn was due.

Foreigners' transaction on HSX (VNDbn)



Regarding the bond market last week, there was only the State Treasury to bid for Government bonds with the volume of VND5,250 billion in three terms of 7 years, 10 years and 30 years. As a result, the State Treasury mobilized VND3,950 billion (winning ratio reached 75%), in which the 10-year term successfully mobilized VND3,750 billion. The winning interest rate remained unchanged compared to the previous session, at 4.05%/year; 4.7%/year and 5.79%/year.

Foreigners' transaction on HNX (VNDbn)



In the market 1, deposit rates stayed at 4.5 - 5.5%/year for terms of less than six months; 5.5 - 7.6%/year for terms from six to less than 12 months; and 6.8 - 8.0%/year for term of 12 - 13 months. The amount of idle money among citizens was still quite large, so the cash flow kept going back to the bank.

In foreign exchange market, the central rate was insignificantly adjusted, excluding the rate at the end of the week. At the closing session on March 1, the central rate was listed at VND22,923/USD, up by 17 dong compared to the figure in the previous week. In this week, VND interest rates in the currency market

hovered around 4% as SBV interest rates were managed in the direction of maintaining the interest rate gap of the USD - VND at a reasonable level (about 2%) to stabilize exchange rates and curb inflation.

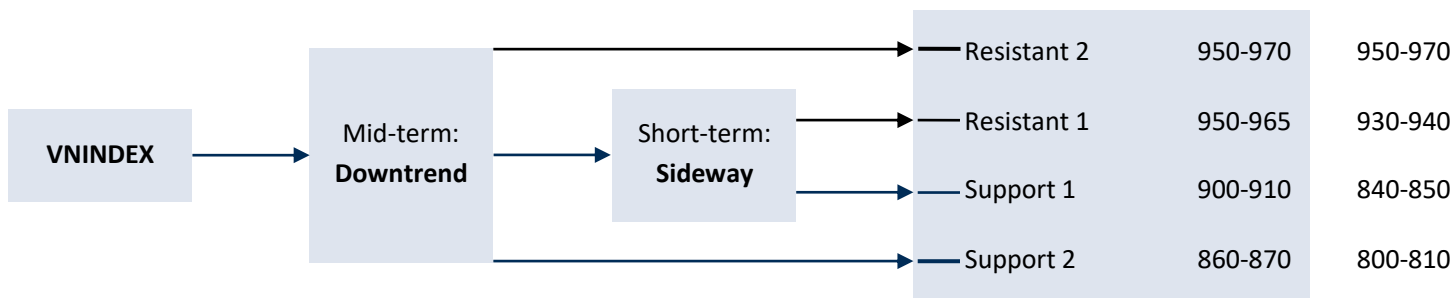
**Thai Thi Viet Trinh** – Macro Analyst – [trinhttv@kbsec.com.vn](mailto:trinhttv@kbsec.com.vn)

INVESTMENT VIEWPOINTS AND STRATEGIES

VNINDEX



Market Trend



Investment Viewpoint

The recover momentum of the market followed by a gaining session spread well in all sectors. Liquidity in terms of trading volume set a new peak when mid-small cap stocks continued to absorb larger cash flow than the large cap ones.

As a consequence, the technical recovery phase got the market back to the balance after a strong correction. However, the shift of cash flow to mid-small cap stocks needs to be assessed in the next sessions. Investors who had made use of intraday upswings to rebalance the stock proportion can hold the remaining positions, and expect the index to make new high.

As the past correction did not last long enough, we believe that the market may appear to have one more correcting phase right after surpassing the previous short-term peak.

*Dang Thanh The – Senior Associate – [thedt@kbsec.com.vn](mailto:thedt@kbsec.com.vn)*

## INVESTMENT PORTFOLIO RECOMMENDATIONS

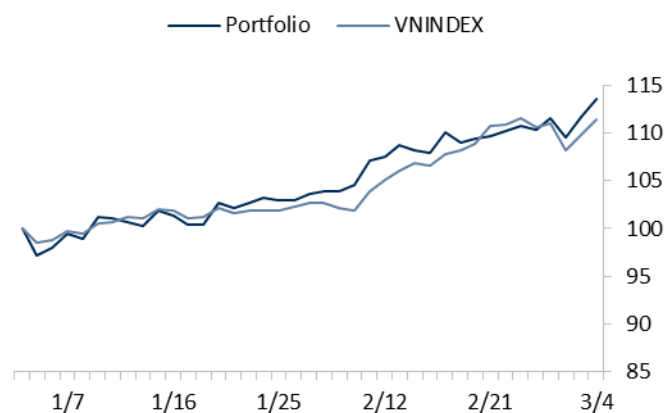
### Investment Note

**(1)** The portfolio for mid-term investment (3-month at least) or may be flexible depending on the market movement.

**(2)** Profit taking threshold is +30% and cutting loss level is -15%.

**(3)** The fixed proportion of stocks in the portfolio is 100% (the proportion of each stock is equal) to make a comparison with VNINDEX. Investors should consider the general market trend to have a good proportion allocation and risk management.

### Portfolio's performance vs VNINDEX



Stocks	Date of recommendation	Closing price	Daily returns	Accumulative returns	Main investment catalysts
TCB	03/04/2019	27	1.5%	1.5%	<ul style="list-style-type: none"> <li>Operating effectiveness has been continuously improved, which helped the bank to be ranked at the top group in 2018. TCB achieved this success thanks to the strategic value chain of Vingroup - Masan - Vietnam Airlines ecosystem combined with the economic growth oriented by export, consumption and real estate investment.</li> <li>The bank is currently the pioneer in some core business segments: Market share ranking No.1 in mortgage loans; advisory and brokerage involved in corporate bonds; bancassurance fee; ranking at the top in transaction banking growth. Effective operating model and dynamic BOM are the premise for the current result.</li> <li>Strong capital base, guaranteed asset quality and the viable strategy are the foundation for TCB to keep its growth momentum in 2019.</li> </ul>
TCM	23/01/2019	33.25	1.1%	31.2%	<ul style="list-style-type: none"> <li>FTAs (VJEPA, VKFTA, EVFTA, CPTPP) stimulate the shift of purchase orders from China to Vietnam via the gap between taxes imposed on exported textile commodities.</li> <li>The value chain of fiber – fabric – garments: The fabric sector is mainly supported by self-produced raw fibers (cotton) or fibers imported from some domestic partners (PE fiber), while most of garments are made from internal or imported knitted fabric sources from some countries like Korea. This is in accordance with the regulation on product origin of FTAs which have just been signed such as CPTPP or EVFTA.</li> <li>Product structure conversion: Production of fibers made in</li> </ul>

					<p>TCM in 2018 fell by ~50% YoY. The company decided to cut fiber export volume (GPM 7%), and turned to consume internal products to support fabric segment (GPM: 22%, exported to Japan) and garments (100% FOB, GPM 24% with Eland purchase order)</p> <ul style="list-style-type: none"> <li>▪ Backup provisioning receivables from bad debts of Sears Holding in 4Q/2018 has created a lever for business growth of 2019. More than VND95 bn of receivables from bad debts of Sears Holding will be allocated to business performance in 4Q.</li> </ul>
KBC	23/01/2019	14.9	0.7%	7.2%	<ul style="list-style-type: none"> <li>▪ FDI from Korea, Taiwan, and Japan – mainly absorbed by industrial plants has been rising sharply thanks to the shift of factories’ location from China to Vietnam.</li> <li>▪ The demand for industrial land lease in KBC strongly increased in 2018-2019. In 2019, the area for lease is forecast to be 120 ha (+14% yoy), in which there is 70 ha of Quang Chau Industrial Plant and 30 ha of Nam Son Hap Linh Industrial Plant.</li> <li>▪ Gross profit margin still stays high – with the average of 58% in 2018-2019.</li> <li>▪ Phuc Ninh Urban Area Project may gain VND1,000 billion of revenue 2019. Profit margin may reach 75%.</li> <li>▪ Lower the number of long-term loans. Loan/equity ratio is 28%.</li> <li>▪ Industrial plant projects of affiliated companies in Hue, Da Nang will be the attractive point to investors in the long-term after Northern industrial plants run out of land source in the next 2-3 years.</li> </ul>
MBB	18/12/2018	22.15	1.6%	4.7%	<ul style="list-style-type: none"> <li>▪ NOI to continue gaining traction in 2019. The current strong NFI from insurance services was mainly driven by the non-life segment through Military Insurance Corporation (MIC).</li> <li>▪ A strong CASA ratio and increasing retail book (ex MCredit) are drivers for continuous NIM expansion. We believe NIM has headroom to expand from its current high level of 4.5%, given the CASA ratio will remain at a high level and the loan yield gap between ACB and MBB has been closing since 2014. Though funding costs could inch up related to valuable papers issuance in 2019F, we expect it to still be managed below 4% due to its current strong CASA ratio.</li> <li>▪ MCredit is still finding its feet but funding advantage increases odds of success. We believe MCredit can triple its loan book in 2018 from a low base, contributing ~1.8% to the consolidated book. Half of MCredit’s current funding comes from Shinsei and thus provides significant flexibility</li> </ul>

					in chasing market share in the key cash loan market.
DXG	15/11/2018	26.05	4.4%	4.8%	<ul style="list-style-type: none"> <li>▪ The close-loop business model creates competitive advantage and solid fundamental for DXG. The effectiveness of brokerage sector strongly supports project development sector and generates stable cashflows.</li> <li>▪ The current landbank is sufficient for the next five years of development. The right product segment orientation gives DXG opportunities.</li> <li>▪ Profits from LDG's projects might generate extraordinary profit for DXG.</li> </ul>
REE	11/10/2018	33.1	0.2%	1.2%	<ul style="list-style-type: none"> <li>▪ In 2019, profit will likely increase by 9%-10% due to the dramatic rebound of electromechanical segment (58%) compared to the low basic level in 2018. This is achieved thanks to REE provisions, the positive growth of 37% in office for lease segment, and successful operation of E-town Central.</li> <li>▪ Profit growth in the long term is maintained thanks to new M&amp;A deals (in electricity and real estate segment).</li> <li>▪ With expected EPS in 2018 at VND5,500/share, REE is comparatively low with ROE reaching 18,6%.</li> </ul>
ACB	9/10/2018	89	1.7%	1.4%	<ul style="list-style-type: none"> <li>▪ ACB is one of the top retail banks with sustainable development of core business and low risk appetite.</li> <li>▪ ACB can be valued at a higher price than average of banks thanks to its high quality assets, loans to state-owned-companies as the core business and stable growing individual customer base.</li> <li>▪ Irregular profit potential in the next few years from the large number of off-balance sheet assets.</li> </ul>
MWG	5/9/2018	45	0.9%	4.4%	<ul style="list-style-type: none"> <li>▪ The pioneering company in the booming modern retail industry in Vietnam. Solid progress of the mini supermarket/department store segment reinforces the long-term growth prospects.</li> <li>▪ With projected EPS at VND9,100/share in 2018, MWG shares are traded at attractive price range given the forecast CAGR EPS of 20% in 2018-2020, mainly led by electronics and mini supermarkets (BachhoaXANH).</li> <li>▪ BHX's sales/stores ratio and profit margin are being considerably improved; the store system expansion is expected to be accelerated in 2019. BachhoaXANH is forecast to contribute 12% of MWG's NPAT in 2022 with 3,700 stores.</li> </ul>
FPT	6/9/2018	28.1	1.4%	16.1%	<ul style="list-style-type: none"> <li>▪ Software processing which is the main force of software development segment has been thriving in most of the key markets - Japan, United States, Asia Pacific, European.</li> </ul>

					<ul style="list-style-type: none"> <li>▪ The acquisition of Intellinet in the U.S allows FPT to provide strategic package IT services to customers, especially in digital transformation projects.</li> <li>▪ FPT profit is forecast to maintain growth rate at over 20% until 2020. With the forecast EPS in 2018 of VND3,500/share, FPT shares are traded at attractive P/E.</li> </ul>
GMD	22/8/2018	21.8	3.3%	26.7%	<ul style="list-style-type: none"> <li>▪ Potential business growth is the key driver for the bounce back of stocks, combining with the divestment of real estate projects or information about VIG divestment at the company.</li> <li>▪ Increase of expected return; attractive long-term valuation. The operation of Nam Dinh Vu Phase 1 project will be the driving force for revenue growth in 2019-2020. The project has increased GMD's handling capacity from 1,250,000 teus to 2,000,000 teus, a rise by 60%. According to the plan, the occupancy rate for 2019 is 80% and 100% in 2020.</li> <li>▪ Logistic profit will grow with a support from CJ Logistics. With the deeper involvement of CJ Logistic, the management expects to bring better growth motivations for the logistics sector.</li> </ul>
PVS	15/8/2018	27	1.5%	1.5%	<ul style="list-style-type: none"> <li>▪ Stock price has started to recover after a dramatic and prolonged decline.</li> <li>▪ The price is still low compared to the potential for recovery and growth as the major projects of the oil and gas industry has officially kicked off such as Block B - O Mon, Su Tu Trang phase 2, petrochemical complex Long Son.</li> <li>▪ In case that oil price rallies and stays at over USD60/barrel, higher than the average breakeven point of Vietnam at about USD55/barrel, the launch of these projects is only a matter of time.</li> </ul>

## MONEY FLOW TRACKING AND RIGHTS EXERCISE

### Sector Performance in the day

Top 5 best performers	Change	Major stocks in sector
Plastics	4.80%	AAA RDP DAG HII...
Forestry	4.30%	TTF DLG GTA
Oil Equipment & Services	4.30%	PVS PVD PVC PVB...
Steel	3.00%	HPG HSG NKG POM...
Gas Distribution	2.90%	GAS PGD PGS PGC...
Top 5 worst performers	Change	Major stocks in sector
Electronic & Electrical Equipments	-0.50%	GEX LGC CAV PAC...
Technology & Hardware Equipmen	-0.50%	SAM ELC ST8 POT...
Conventional Electricity	-1.40%	NT2 PPC VSH CHP...
Paper	-2.10%	DHC VID HAP CAP...
Automobiles	-3.30%	TCH SVC HHS HAX...

### Top 5 largest net buying/selling stocks by foreign investors

Ticker	Exchange	% hold by foreigner	Remaining room	Net buying value
BWE	HSX	0.98%	70,112,370	48,779,960,000
HPG	HSX	39.73%	195,577,186	23,995,300,000
SSI	HSX	59.15%	207,616,371	20,161,670,000
VCB	HSX	23.50%	240,524,175	19,433,440,000
VIC	HSX	9.00%	1,015,027,630	10,439,750,000
Ticker	Exchange	% sở hữu bởi NN	Remaining room	Net selling value
CTD	HSX	3.13%	1,944,126	-13,525,660,000
VHM	HSX	54.22%	1,125,861,931	-22,305,350,000
MSN	HSX	42.20%	78,479,439	-28,063,670,000
VJC	HSX	22.09%	42,795,347	-42,098,570,000
VNM	HSX	59.65%	702,563,078	-65,504,460,000

### Sector Performance in the week

Top 5 best performers	Change	Major stocks in sector
Clothing & Accessories	8.80%	TCM STK FTM EVE...
General Mining	6.90%	KSB HGM BMC BKC...
Rubber	6.20%	PHR DPR TRC HRC...
Pharmaceuticals	6.20%	DHG PME TRA DMC...
Tile & Paving Materials	6.10%	VCS VGC CVT VIT...
Top 5 worst performers	Change	Major stocks in sector
Conventional Electricity	-0.70%	NT2 PPC VSH CHP...
Bank	-1.20%	VCB BID CTG VPB...
Brewers	-2.10%	SAB BHN THB HAD...
Automobiles	-4.30%	TCH SVC HHS HAX...
Food Products	-4.30%	VNM MSN SBT KDC...

### Sector Performance in the month

Top 5 best performers	Change	Major stocks in sector
Steel	28.20%	HPG HSG NKG POM...
Rubber	22.60%	PHR DPR TRC HRC...
Pharmaceuticals	19.30%	DHG PME TRA DMC...
Gas Distribution	16.40%	GAS PGD PGS PGC...
Residential Real Estate	15.70%	VIC NVL KDH DXG...
Top 5 worst performers	Change	Major stocks in sector
Coal	2.20%	NBC TVD HLC TC6...
Insurance	1.70%	BVH PVI BIC BMI...
Conventional Electricity	1.50%	NT2 PPC VSH CHP...
Fertiliser	-1.90%	DPM DCM BFC LAS...
Technology & Hardware Equipmen	-2.00%	SAM ELC ST8 POT...

### Rights exercise in the next 5 trading days

Ticker	Exchange code	Ex-date	Record Date	Exercise Date	Events	Exercise Rate
CCM	UPCOM	04/03/2019	05/03/2019	25/04/2019	Cash Dividends	VND1000/share
KGU	UPCOM	05/03/2019	06/03/2019	05/04/2019	Cash Dividends	VND1300/share
DNC	HNX	05/03/2019	06/03/2019	18/04/2019	Cash Dividends	VND1000/share
DAD	HNX	06/03/2019	07/03/2019	18/03/2019	Cash Dividends	VND1500/share
NSC	HSX	07/03/2019	08/03/2019	27/03/2019	Cash Dividends	VND1500/share
DIG	HSX	07/03/2019	08/03/2019	29/03/2019	Cash Dividends	VND700/share
BDB	HNX	07/03/2019	08/03/2019	24/04/2019	Cash Dividends	VND600/share
ADC	HNX	08/03/2019	11/03/2019	08/04/2019	Cash Dividends	VND1400/share
HPB	UPCOM	08/03/2019	11/03/2019	22/04/2019	Cash Dividends	VND1500/share
HBD	UPCOM	08/03/2019	11/03/2019	07/05/2019	Cash Dividends	VND1500/share
VC6	HNX	08/03/2019	11/03/2019	10/05/2019	Cash Dividends	VND900/share

(Source: HSX, HNX, KBSV)



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## KB SECURITIES VIETNAM (KBSV)

### Head Office:

Floor 1&3, Sky City Tower, 88 Lang Ha Street, Dong Da District, Ha Noi, Vietnam

Tel: (84) 24 7303 5333 - Fax: (84) 24 3776 5928

### Ha Noi Branch

Floor 9, TNR Tower Hoan Kiem, 115 Tran Hung Dao Street Hoan Kiem District, Ha Noi, Vietnam

Tel: (84) 24 3776 5929 - Fax: (84) 24 3822 3131

### Ho Chi Minh City Branch

Floor 2, TNR Tower Nguyen Cong Tru, 180-192 Nguyen Cong Tru Street, District 1, HCMC, Vietnam

Tel: (84) 28 7303 5333 - Fax: (84) 28 3914 1969

## CONTACT INFORMATION

**Institutional Client Center:** (84) 28 7303 5333 - Ext: 2556

**Private Customer Care Center:** (84) 24 7303 5333 - Ext: 2276

**Hotmail:** [ccc@kbsec.com.vn](mailto:ccc@kbsec.com.vn)

**Website:** [www.kbsec.com.vn](http://www.kbsec.com.vn)